



Issued: 3/13/2022

Prepared For:
City of Okanogan
120 3rd Ave N
Okanogan, WA 98840

Gardinier Tech
PO Box 643
Tonasket WA 98855

QUOTE # OKCITY-2-1575

Total Owed:

\$33,223.55

Due: N/A

DESCRIPTION	QTY	COST	TOTAL
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Audio System & Mixer	1	\$7,770.00	\$7,770.00
TV, Cart, Displays, & Cameras	1	\$10,910.00	\$10,910.00
Recording Server & Laptops	1	\$5,000.00	\$5,000.00
Rack, Cable, & Supplies	1	\$950.00	\$950.00

TAX:	-	-	\$2,093.55
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Structured Cabling, Design & Installation	1	\$6,500.00	\$6,500.00
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Note: All prices and installation dates are subject to availability. Due to supplychain constraints we can not guarantee that prices will not change or products will be in stock at the time of installation.

Subtotal \$33,223.55

Paid

\$33,223.55



Total Due By:

N/A

Quote is nonbinding. No payment due.

City Of Okanogan Council Chamber A/V System Proposal

QUOTE # OKCITY-2-1575 — 3/15/2022



GARDINIER
TECH

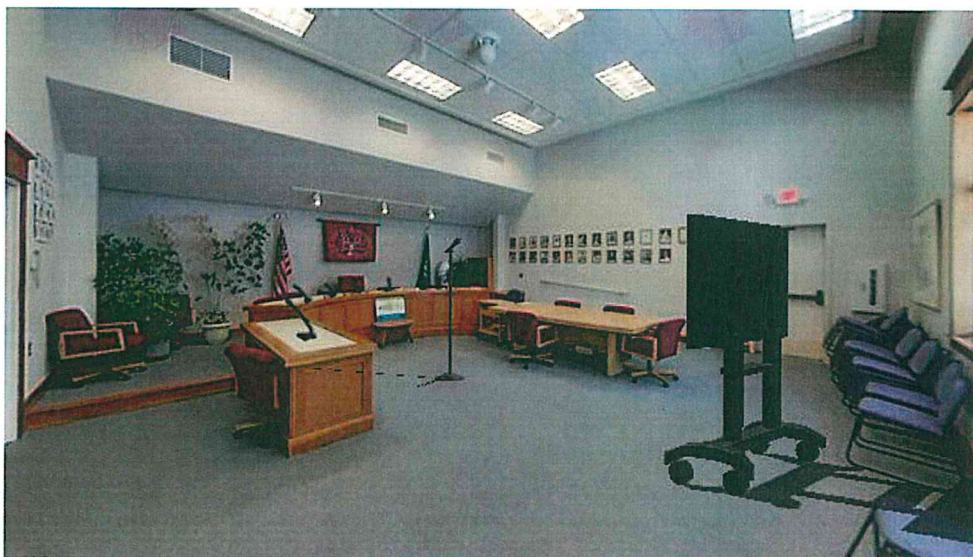
NCI Datacom
home of *Swift-Stream Services*

1 SYSTEM OVERVIEW

Gardinier Tech designs cost effective, feature rich, and flexible solutions for streaming, online meetings and recording. Our proposed system would give the city, and its officials, every tool they need to engage with the public, and facilitate meetings both locally and online. This is a turnkey, proven, solution that is supported and serviced locally within the county.

Key Features Include:

- Video & Audio Recording
- 8 Wireless Microphones & Mixer
- Recording & File Server
- Flatscreen TV, Cart, & Logitech Meetup camera system
- Preconfigured laptops for recording and Zoom meetings



Audio & Mixing

All our systems utilize cardioid microphones to ensure no background audio is being captured. Our mixers ensure only one person can be heard at a time. From there, mixed audio is transmitted to either the recording server or Zoom terminal for streaming/recording. As requested, all microphones would be wireless —minimizing installation and cabling cost, and ensuring an organized and clean appearance.

1.1 VIDEO & AUDIO RECORDING

We build and supply recording servers that can be remotely administered and offer full coverage ongoing support. Video is provided by a single ceiling mounted wide angle camera for non-zoom meetings. Zoom meetings utilize the Logitech Meet-Up system specifically designed for recording and streaming meetings. All video files are stored on a secure file server that can be easily referenced in the future.

1.2 PRESENTATION/DISPLAYS

A flexible media card is included in this system along with an 88" Flat Screen TV. The cart can be moved into various positions allowing for easily streaming/capturing meetings under various conditions. A dedicated laptop is provided and configured for zoom meetings.

1.3 SERVER/RECORDING SOFTWARE

With limited staff we realize that any recording solution has to be simple. Our servers are always on and always acceptable. Once a user connects to the server only a single button is required to save audio and video from either of the inputs. Our software also allows for more advanced features such as transitions, multiple feeds, and title cards. Files are automatically saved to an output folder on the file server for the user to organize. All interactions with the recording system/server are done wirelessly.

1.4 LAPTOPS/TERMINALS

Two laptops are included. Once preconfigured for zoom meetings that is meant to be permanently integrated into the TV Cart and another mobile laptop for recording and management.

1.5 STRUCTURED CABLING & RACKS

Since the system is mostly wireless minimal cabling will need to be run. That said, a few cables for the camera and other systems will need to be installed. We have partnered with NCI Datacom for wiring and structured cabling.

2 GARDINIER TECH

Gardinier Tech is a locally owned and operated systems integration and managed service provider. We have over 25 years experience — and specialize in municipal, legal, and healthcare, retail, and hospitably clients. We only operate regionally in central Washington so our support and response times are exceptional — you get a single point of contact who has designed, built, and deployed your systems for ongoing support.



Greg Gardinier
Owner/Operator



Eric Lopez
InfoSec/Cloud/Admin



Kevin Walden
Integration/Installation



Casey Newton
Sales/Support

2.1 NOTABLE CLIENTS (PAST & PRESENT)



3 FREQUENTLY ASKED QUESTIONS

3.1 HOW WILL THE SYSTEM BE SUPPORTED?

We typically build an ongoing supported contract after the first year of use. The first year is supported free of charge. Ongoing support will be provided with an annual contract.

3.2 ARE YOU LICENSED & BONDED?

Gardinier Tech offers reseller, system design/integration, managed and consulting services. We are *not* a contractor and, as such, are not required to carry contractor licensing or bonding. That said, typically for installation we leverage one of our many partners — in this case NCI Datacom. NCI is a licensed & bonded telecommunications contractor in the state of Washington. They are one of the largest privately owned ISPs in the state and are well equipped to perform twisted pair wiring and installation. Any legally classified trade work will be conducted by them —not Gardinier Tech.

3.3 WHAT EXPERIENCE DO YOU HAVE INSTALLING SYSTEMS LIKE THESE?

Quite a lot. In fact, the City of Okanogan was referred to us by the City of Tonasket, whom we installed a very similar system for. This system is now over a year old and has performed exceptionally well. Other systems integration jobs have been performed for our retail clients including Midway Building Supply, Veranda Beach Resort, Safeway and more.

3.4 WHAT IS THE LEAD TIME ON THE SYSTEM BEING INSTALLED?

Since these systems are custom built, we do not readily stock many of the parts. Unfortunately, given the supply chain problems we find ourselves in globally, we can not guarantee a delivery date at this time and any installation will be subject to availability at the time of purchasing. It is our sincere hope that we will be able to source most of the products needed and any we can't will be purchased/installed at the earliest date possible.

3.5 ARE THERE ANY LICENSING OR ONGOING COSTS?

No, but we do recommend agreeing on a long-term support contract for the system after the first year. Beyond that, there are no licensing or added costs.